

# MASTER IN REAL ESTATE DEVELOPMENT

Exploring the relationship between  
real estate and the making of a city

After the graduation of our 1st intake of the Master in Real Estate Development program, IE School of Architecture and Design is pleased to communicate the results of its global recruiting outreach of the MRED class of 2017. After a one-year program in which the MRED students have been trained to face global challenges with a solid foundation in the economic, financial, strategic, and legal aspects of real estate development throughout the world, most of them have become professional leaders in the industry.

Thanks to the unique program characteristics, coupled with the excellence of our students and the IE Talent & Careers' efforts, 75% of the MRED alumni have secured a job position three months after graduation.

A high percentage of our students have shown significant levels of international mobility, with more than 50% of them working in countries different than their country of origin. Region-wise, 55% of the MRED graduates have secured a job position abroad, Spain being the most popular destination. However, Europe and Latin America have also been target destinations for our Alumni from the class of 2017.

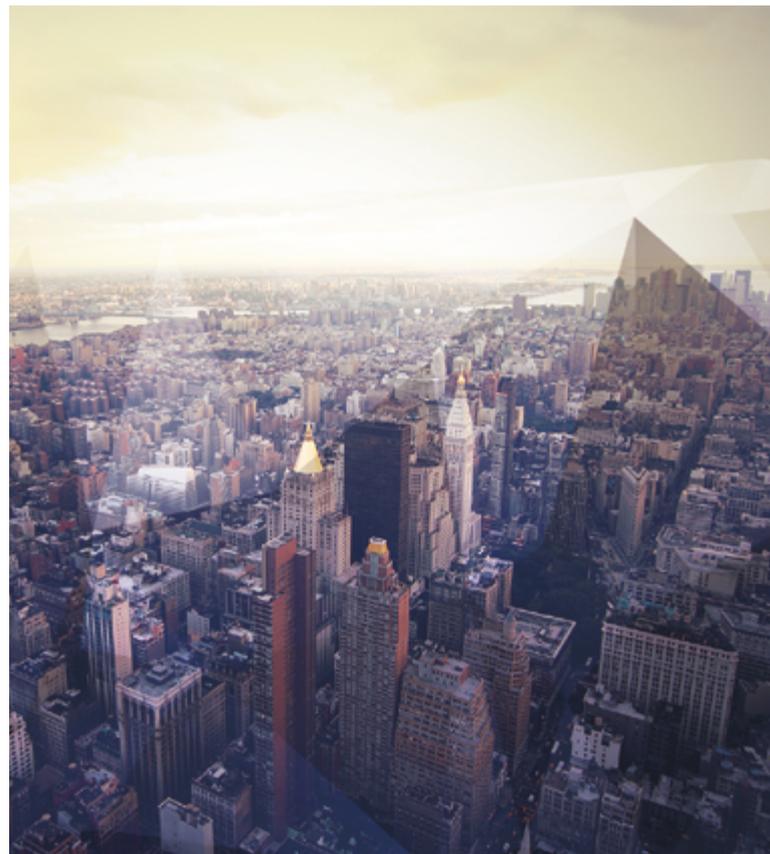
These graduates have already joined the ranks of IE's global network of more than 65,000 Alumni based in more than 100 countries and occupying high-level positions in all types of industries and organizations.

**Congratulations to the MRED class of 2017!**

## IE TALENT & CAREERS

The services provided by IE Talent & Careers have helped to maximize the opportunities for our students to secure jobs in their preferred areas. From the start of the program, each student is assigned to a point-of-contact in IE Talent & Careers who meets with him or her to discuss career aspirations. Through the design of specific Career Development Workshops as part as the MRED curriculum, we ensure our students develop the right skills and insights to be successful in selection processes and in their future job positions. All students are also encouraged to participate in career events that IE Talent & Careers organizes on a monthly-basis.

Finally, the IE Talent & Careers staff collaborates closely with recruiters to learn about the skills and competencies they are seeking to develop in their teams, providing them with the most suitable candidates based on the specific company's criteria.

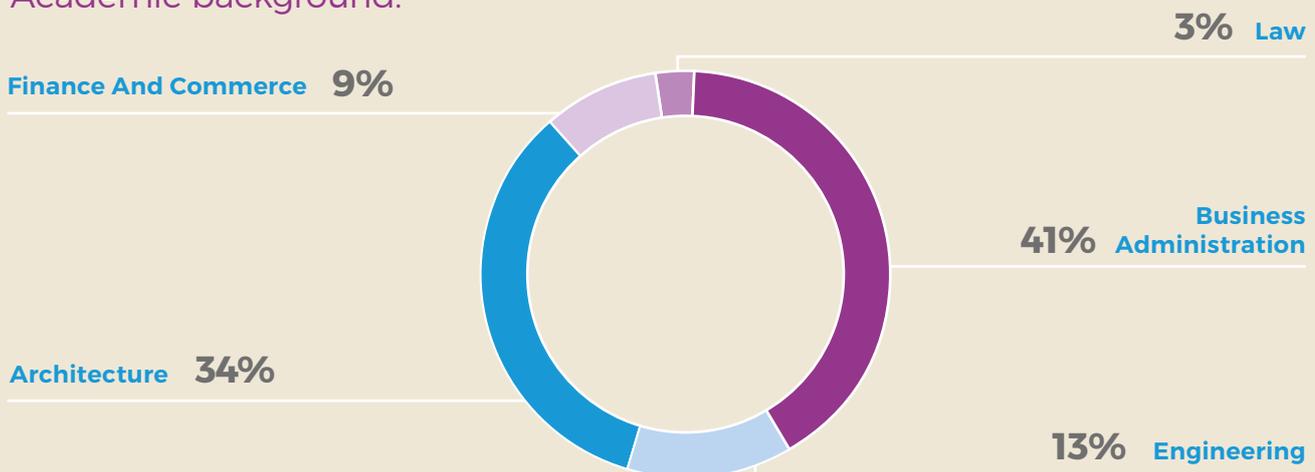


# MRED - CAREER REPORT 2017

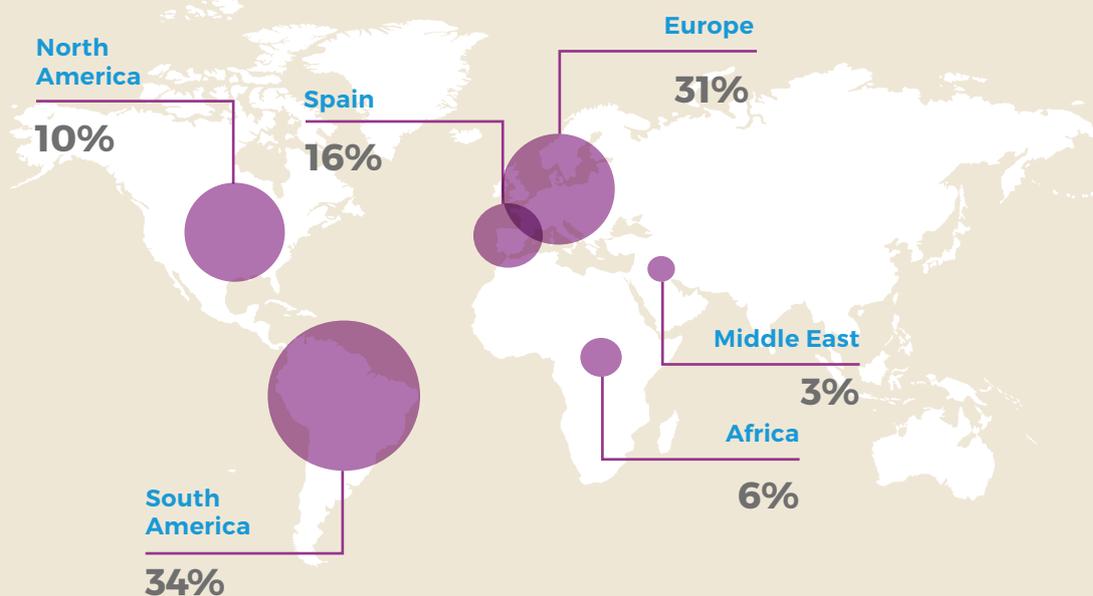
## PROFILE OF GRADUATES class of 2017



## Academic background:



## Nationalities:



# MRED - CAREER REPORT 2017

## INTERNATIONAL EMPLOYMENT STATISTICS 3 months after graduation

75%



Working

11%

Studying  
(international  
exchange or Ph.D.)

14%

No info.

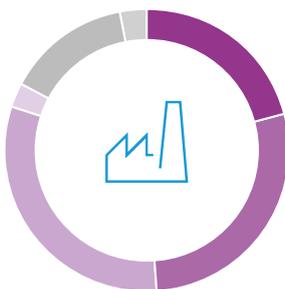
Some examples of our employers



Foster + Partners



### Placement by Industry



- Consultancy **21%**
- Construction **28%**
- Banking, Investment & Finance **31%**
- Property Law **3%**
- Architecture & Urbanism **14%**
- Retail **3%**

### Placement by Region



- Africa - Middle East **6%**
- Europe (EU) **69%**
- Europe (non EU) **13%**
- Latin America / Caribbean **13%**

### Placement by Function

- Development Consultant
- Business Developer
- Asset Manager
- Business Development Manager
- Property Manager
- Investment Manager
- Project Leader
- Financial Analyst
- Research Analyst
- Consultant
- Retail Capital Market
- Account Manager
- Business Coordinator
- Real Estate Consultant
- Senior Analyst
- Architect
- Residential Real Estate Manager
- Healthcare Consultant
- Shopping Malls Manager
- REIT Specialist
- Real Estate Advisor
- Founder
- Intern

# MRED - CAREER REPORT 2017

## GLOBAL PRESENCE

[iecontact@ie.edu](mailto:iecontact@ie.edu)

Please do not hesitate to contact the office nearest to you should you need any additional information.

### EUROPE

[europe@ie.edu](mailto:europe@ie.edu)

France - Paris  
[france@ie.edu](mailto:france@ie.edu)

Germany, Switzerland  
& Austria - Munich  
[dach@ie.edu](mailto:dach@ie.edu)

Italy & Balkans - Milan  
[italia@ie.edu](mailto:italia@ie.edu)

Portugal - Lisbon  
[portugal@ie.edu](mailto:portugal@ie.edu)

Eastern Europe  
& Central Asia - Moscow  
[eeca@ie.edu](mailto:eeca@ie.edu)

Spain - Madrid & Segovia  
[iespain@ie.edu](mailto:iespain@ie.edu)

Turkey - Istanbul  
[turkey@ie.edu](mailto:turkey@ie.edu)

UK & Ireland - London  
[uk@ie.edu](mailto:uk@ie.edu)

### NORTH AMERICA

[northamerica@ie.edu](mailto:northamerica@ie.edu)

West & Midwest USA -  
Los Angeles  
[westcoast@ie.edu](mailto:westcoast@ie.edu)

South USA & Caribbean -  
Miami  
[southusa@ie.edu](mailto:southusa@ie.edu)

Northeast USA - New York  
[northeast@ie.edu](mailto:northeast@ie.edu)

Canada - Toronto  
[canada@ie.edu](mailto:canada@ie.edu)

### LATIN AMERICA

[latam@ie.edu](mailto:latam@ie.edu)

Argentina & Uruguay - Buenos Aires  
[argentina@ie.edu](mailto:argentina@ie.edu)  
[uruguay@ie.edu](mailto:uruguay@ie.edu)

Brazil - Sao Paulo  
[brasil@ie.edu](mailto:brasil@ie.edu)

Chile - Santiago de Chile  
[chile@ie.edu](mailto:chile@ie.edu)

Colombia & Central America - Bogota  
[colombia@ie.edu](mailto:colombia@ie.edu)  
[centroamerica@ie.edu](mailto:centroamerica@ie.edu)

Ecuador - Quito  
[ecuador@ie.edu](mailto:ecuador@ie.edu)

Mexico City - Mexico  
[mexico@ie.edu](mailto:mexico@ie.edu)

Peru, Bolivia & Paraguay - Lima  
[peru@ie.edu](mailto:peru@ie.edu)  
[bolivia@ie.edu](mailto:bolivia@ie.edu)  
[paraguay@ie.edu](mailto:paraguay@ie.edu)

Venezuela - Caracas  
[venezuela@ie.edu](mailto:venezuela@ie.edu)

### ASIA-PACIFIC

[asia-pacific@ie.edu](mailto:asia-pacific@ie.edu)

Australia & New Zealand - Sydney  
[australia@ie.edu](mailto:australia@ie.edu)

China - Shanghai & Beijing  
[china@ie.edu](mailto:china@ie.edu)

India & South Asia - Mumbai  
[india@ie.edu](mailto:india@ie.edu)

Japan - Tokyo  
[japan@ie.edu](mailto:japan@ie.edu)

Singapore & Southeast Asia -  
Singapore

[singapore@ie.edu](mailto:singapore@ie.edu)  
[southeastasia@ie.edu](mailto:southeastasia@ie.edu)

South Korea - Seoul  
[korea@ie.edu](mailto:korea@ie.edu)

### MIDDLE EAST/AFRICA

[mea@ie.edu](mailto:mea@ie.edu)

Saudi Arabia - Riyadh  
[saudi@ie.edu](mailto:saudi@ie.edu)

UAE, Qatar, Bahrain, Kuwait  
& Oman - Dubai  
[uae@ie.edu](mailto:uae@ie.edu)

West Africa - Lagos  
[nigeria@ie.edu](mailto:nigeria@ie.edu)

Southern Africa - Johannesburg  
[southernafrica@ie.edu](mailto:southernafrica@ie.edu)

## IE School of Architecture and Design

Velázquez 130, 28006  
T.: +34 91 568 96 00  
[admissions.architecture@ie.edu](mailto:admissions.architecture@ie.edu)

## IE Talent & Careers

María de Molina, 6, 1st floor  
T.: +34 91 568 96 22  
[recruit@ie.edu](mailto:recruit@ie.edu)