

# Placement Report Master of Laws (LL.M.) 2020 - 2021

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# Introduction

IE University is a globally-acclaimed center for scholarly and professional excellence, and the IE Talent & Careers team is no exception to this standard. Our mission is to help students succeed in the real world of work. By staying on top of the latest industry trends and insights and forming collaborative relationships with leading global employers, the career services team is ready to help our graduates find their place in the professional world.

We are proud to showcase the professional accomplishments of our 2021 Master of Laws (LL.M.) cohort. Despite the challenging economic landscape, our global recruiting outreach has connected these high achievers to unparalleled professional opportunities. With a broad understanding of today's increasingly interconnected world and specialized knowledge gained through hands-on learning, our graduates have what it takes to navigate this complex space and stand out against the competition. As globalization, digitalization and new technologies rapidly transform the global marketplace, it has become increasingly clear that we need a new type of lawyer: one who can skillfully blend a multidisciplinary approach with a solid grasp of international law and regulation, singular commercial awareness, and well-honed soft skills.

The Master of Laws (LL.M.) trains the legal professionals of tomorrow. By using a comparative, practical and multijurisdictional approach, our students graduate with the skill set required to work internationally and add value to clients across an array of industries. They are primed to tackle the most complex cross-border matters for the world's leading institutions.

Our 2021 Master of Laws (LL.M.) graduates have rapidly established themselves as a real asset in the professional sphere, as 81% received a job offer within six months of graduation. Most are working outside their country of origin, with 83% based in various regions of Europe—especially in Spain (33%), the Benelux Union (28%), and the DACH region (17%). Furthermore, 11% of the cohort now works in North America and 6% in Latin America.

The top three areas in which our graduates are currently working are the tax, corporate and IP sectors. 17% have entered the tax sector, while 11% are working in the corporate sector and a further 11% have roles within the growing IP industry. Our Master of Laws (LL.M.) graduates joined some of the most prestigious firms in the world, among them Deloitte, PwC, EY, the European Union Intellectual Property Office (EUIPO), White & Case LLP, Bird & Bird, Simpson Thacher & Bartlett LLP, and the European Patent Office (EPO). IE Law School is committed to shaping the next generation of legal professionals-capable of navigating today's dynamic environment. Our world-class international faculty, innovative teaching methodologies and diverse learning environment provide the blueprint to succeed at the intersection of law, technology and business. That is why we are proud of the accomplishments of our 2021 Master of Laws (LL.M.) class and look forward to witnessing their upward career trajectory.

These graduates follow in the footsteps of those who came before as part of IE University's impressive global network of over 70,000 alumni. Based in over 100 countries around the globe, our alumni hold high-level positions in all types of industries and organizations within the public, private and non-profit sectors. The IE Alumni network is an invaluable asset to our students, alumni and the Talent & Careers team alike. Wherever your career journey takes you, you can always bank on this vibrant community to connect you with professional opportunities around the globe.

#### Eva Valbuena

Head of Talent & Careers IE University



### Fernando Friedmann

Master of Laws (LL.M.)

Nationality Brazilian

**Current Position** international associate at Simpson Thacher & Bartlett LLP.

### 

What caught my attention was the dynamic and practical approach that IE University offers

### 2021 Graduates' Nationalities & Regions Profile 52% NORTH AMERICA $\underline{4\%}$ TOTAL NUMBER 4% OF STUDENTS MIDDLE EAS AVERAGE AGE LATIN AMERICA 35% YEARS AVERAGE WORK EXPERIENCE

18 NUMBER OF NATIONALITIES

**96**% INTERNATIONAL STUDENTS

GENDER





## Academic Background

	LEGAL	70%	×1	SC
Ð	BUSINESS	9%		ΗU
Â	SOCIAL SCIENCE	9%		ОТ





# Where our students were working before starting the program

### Industry / Sector

Background	% of students
Legal Services	26%
Banking / Insurance / Financ	ial Services 22%
Government / NGO	13%
Real estate / Construction	4%
Media / Entertainment	4%

Background	% of students
Marketing / Advertisement /	4%
Communication	
Consulting	4%
Agribusiness, Fish & Livestoc	ck <b>4%</b>
Other	17%

# Some of the companies represented in class

# ENGEL&VÖLKERS



### Nozerr Strong characters make strong partners















# Where our graduates are working now

Sector	% of Alumni
Legal Services	44%
International Development and Social Impact	28%
Technology	11%
Consulting	<b>6%</b>
Financial Services	<b>6%</b>
Industrial	6%

### Function

### % of Alumni

Тах	11%
Corporate	11%
Intellectual Property	11%
Research	11%
Arbitration	<b>6%</b>
Business	6%
Commecial Law	6%
Compliance	6%
Data Protection	6%
Investments Fund	6%
LegalTech	6%
M&A	6%
Other	6%

### Region





### Jan Kümper

# Master of Laws (LL.M.)

Nationality German

**Current Position** Tax Associate - Alternative Investments at PwC

what appealed to me most was its comparative approach, as well as the combination of law and business

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# **Top Hiring Companies**



















Academic Researcher		
Associate International Tax Advisor		
Associate Lawyer		
Business & Technology Analyst		
Compliance Officer		
Data Protection Assistant		



EU Launch Strategy and Execution Manager Global Tax Center Department International Associate Investment Fund Assistant Junior International Tax Consultant Legal Research Assistant

### YOUR SUCCESS, OUR PURPOSE

IE University is considered one of the world's leading schools by international journals such as Bloomberg Businessweek, Financial Times, The Economist, and The Wall Street Journal, and by international companies actively recruiting our graduates. By studying at IE University, students graduate with a brand recognized for its excellence among recruiters.

#### WE'RE HERE TO HELP YOU KICK START YOUR CAREER

Our Talent & Careers Department's mission is to guide and empower our community of students and alumni in their career journey.

Our growing team works closely with more than 2,000 recruiting partners, with the constant aim to match and connect directly the right talent with the right need.

IE Talent & Careers makes a two-fold commitment: with students and with companies.

### **OUR EVENTS**

The incredible variety of our events allows students to engage with companies at a whole other level. In 2021, we hosted more than 282 virtual and physical events with recruiting partners.

- Talent Forums
- Company Presentations
- Interviews and Assessment Centers
- Business Competitions
- Panels
- Workshops
- Conferences
- Networking activities with IE clubs
- Webinars
- Livestreams



**2,000** RECRUITING PARTNERS

### MAKE THE MOST OF IT

During your time at IE, you will meet with us throughout career education workshops and events, designed to help students land the job of their dreams.

Reach out to our dedicated Careers Team and we will assist you in defining your very own career strategy via personalized career advising sessions.

### **VISITING COMPANIES**

In the academic year 2020/2021 we welcomed +190 recruiting partners on our on-campus facilities, including:

BANKING / INSURANCE / FINANCIAL SERVICES				
📣 Santander	BBVA	Goldman Sachs		
J.P.Morgan	Morgan Stanley	States UBS		
BLACKROCK	CREDIT SUISSE			
CONSULTING				
EY	KPMG	рис		
BAIN (	BCG	Deloitte.		
McKinsey&Compa	any			
CONSUMER PR	ODUCTS & RETAIL			
Kraft <i>Heinz</i>	ĽORÉAL	P&G		
LVMH		NIKE		
ABInBev	Unilever			
GOVERNMENT / INTERNATIONAL ORGANIZATIONS & SOCIAL IMPACT				
		• • • • • • • • • • • • • • • • • • •		
UN   D P	ACNUR	UNWTO		
THE WORLD BANK				
HEALTHCARE /	/ PHARMA / BIOTE	CHNOLOGY		
abbvie	BAYER	Lilly		
Johnson-Johns	on			
	RODUCTS			
acciona		SIEMENS		
AIRBUS	BASF	VOLVO		
	5			

# IE FOR LIFE

# Belonging to IE alumni comes with benefits that carry on for life

IE for Life is a suite of benefits designed to give back to our alumni community with exclusive ongoing education, career, and networking resources.

### Discover and connect to IE alumni around the world

- Connect and Network with more than 71,000 Alumni in your field, city or industry
- Discover and join over 82 Alumni Clubs and attend exclusive IE events such as our Global Alumni Weekend

## Take advantage of the following career services

- Career advising at IE, included up to two years after graduation
- Discover job postings with lifetime access to the IE Career Portal with over 8,300 position posted annually and leadership skills resources

### Get ready for your next career move

• Participating in workshops and mentoring oportunities with other Alumni.

### Keep learning with us:

• Stay competitive in the marketplace with ongoing learning opportunities: Coursera online courses, access to research insights and more



# Alumni Plus membership



Upon graduation, we wish to support our IE Alumni to smoothly transition into their next career role.

Recent graduates receive 2 years of complimentary membership of Alumni Plus which includes Career Coaching, Networking Events, Masterclasses with IE professors, and online newspaper and library resources.



# International Offices

### IE INTERNATIONAL DEVELOPMENT: BUILDING COMMUNITY AND NETWORKING AROUND THE WORLD

Based in 30+ offices worldwide, our 150-strong recruitment staff search far and wide for top international talent. This begins a life-long relationship that lasts even after graduation. With over 5,000 events per year in more than 100 countries, our International Development team provides support to our candidates, students and alumni.

### CLOSE TO YOU, CLOSE TO COMPANIES

Close relationships with leading global companies and start-ups place us in the heart of corporate and entrepreneurial ecosystems. Join over 1,000 careerfocused events, including industry-oriented conversations with IE experts, or take part in career fairs organized alongside IE Talent and Careers. Beyond the events, you can connect with top alumni or tap into local entrepreneurial ecosystems in your region, all the while benefiting from expert research on the future of the workplace.



Attend one of our events

### BENEFITS FOR OUR GLOBAL COMMUNITY:

- IE events, masterclasses and workshops led by IE professors
- Corporate partnerships
- Venture Days
- Networking and social events for alumni and students
- "Glocal" network
- Worldwide conferences
- Career opportunities for alumni and students

Find us at one of our international offices

Know More



