MASTER IN

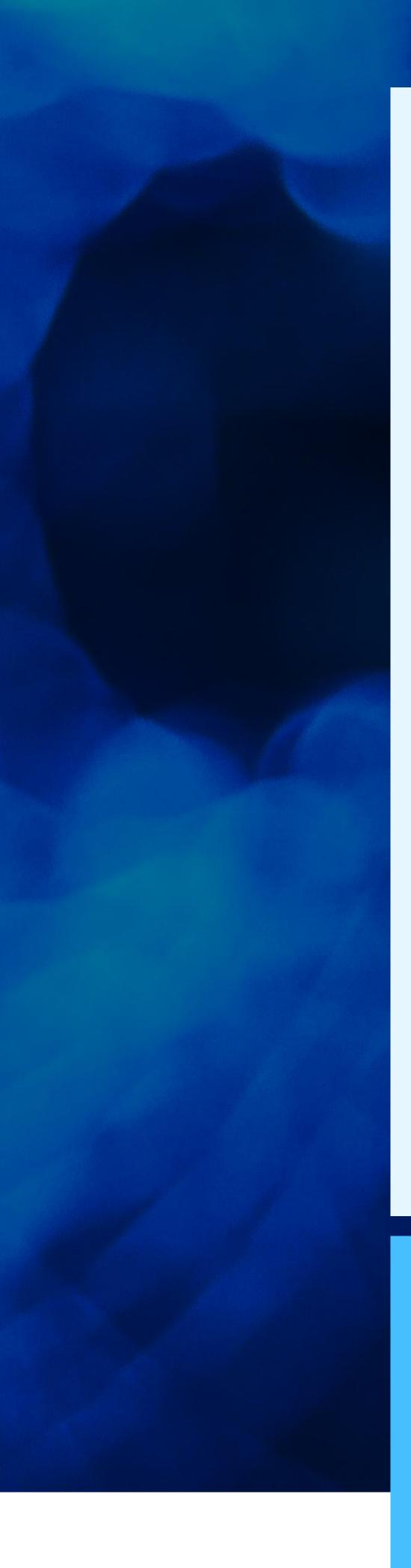
REAL ESTATE DEVELOPMENT FULL-TIME

O C C UNIVERSITY

SCHOOL OF ARCHITECTURE & DESIGN

CONTENTS

03	INTRODUCTION
05	2023 GRADUATES' PROFILE
06	GRADUATES' PROFESSIONAL BACKGROUND
07	CURRENT CAREER PLACEMENT
10	YOUR SUCCESS, OUR PURPOSE
12	IE FOR LIFE
14	INTERNATIONAL OFFICES



INTRODUCTION

The IE Talent & Careers department strives to help students carve out their own place in the professional world. By equipping them with the tools, knowledge, advice, and training they need to succeed, they hit the ground running upon graduation. Our Architecture & Design 2024 graduates have joined the inspiring and diverse community of 80,000 IE University alumni spread across a variety of roles, sectors, and regions, with preferences to find roles in Europe and Latin America.

The global real estate market is expected to reach \$5388.87 billion in 2026, making it a great time to pave the way into this sector. Companies need to differentiate themselves through strong employers and a compelling value proposition. ESG elements are more relevant than ever when making operational or investment decisions in real estate development and how it can contribute to a more resilient society. PropTech is revolutionizing the industry, creating a demand for skilled real estate professionals with expertise in areas like data analytics and Al-powered marketing tools.

It is our pleasure to watch our A&D alumni prosper long after they've finished their educational chapter at IE University. We're working relentlessly to position IE University students and alumni in the most exciting roles in the Real Estate, Architecture and Design fields, as well as to offer recruitment solutions to companies seeking the very best talent. We can't wait to continue building on the success of our ever-growing community!

\$301 BILLION

in revenue by 2032 is expected for the global "smart city" technology market, according to Cities Today.

\$53 TRILLION

projected value of global ESG assets by 2025 (1/3 of global AUM).



SAÚL NÚÑEZ IBARRA

MRED

NATIONALITY

MEXICO

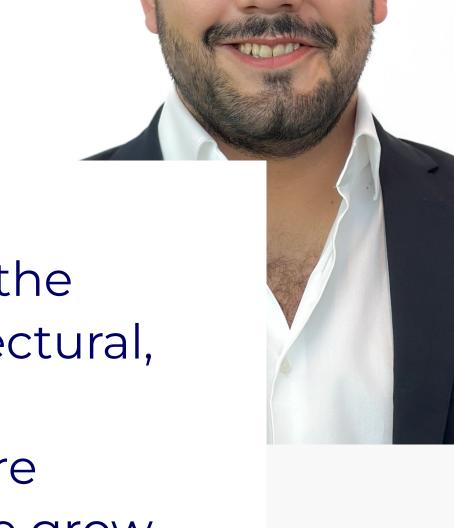
CURRENT POSITION

REAL ESTATE
INVESTMENT SPECIALIST

POSITION BEFORE THE PROGRAM

MANAGER OF REAL ESTATE & COMMUNICATION

You have to understand the financial part, the architectural, the design, law, and the business idea of the entire process. It has helped me grow into the sector.





MANUELA RUIGÓMEZ HEREDERO

MRED

I think the most important part of the program was my colleagues, since they came from completely different backgrounds: architects and engineers, as well as lawyers and people from a business background.

NATIONALITY

SPAIN

CURRENT POSITION

INTERNATIONAL GRADUATE PROGRAM
OPERATING MANAGEMENT

POSITION BEFORE THE PROGRAM

LEGAL TRAINEE

WHERE OUR STUDENTS WERE WORKING BEFORE STARTING THE PROGRAM

INDUSTRY / SECTOR

REAL ESTATE / CONSTRUCTION	38 %
BANKING / INSURANCE / FINANCIAL SERVICES	17 %
ARCHITECTURE / URBANISM	14%
CONSULTING	10%

TOURISM & HOSPITALITY	8%
LEGAL SERVICES	7 %
TECHNOLOGY / TELECOMMUNICATIONS	7 %

COMPANIES REPRESENTED IN CLASS

Hines

ENGEL&VÖLKERS



Deloitte & Touche

ARCANO











2023 GRADUATES' PROFILE

56 TOTAL NUMBER OF STUDENTS

27

AVERAGE AGE 6

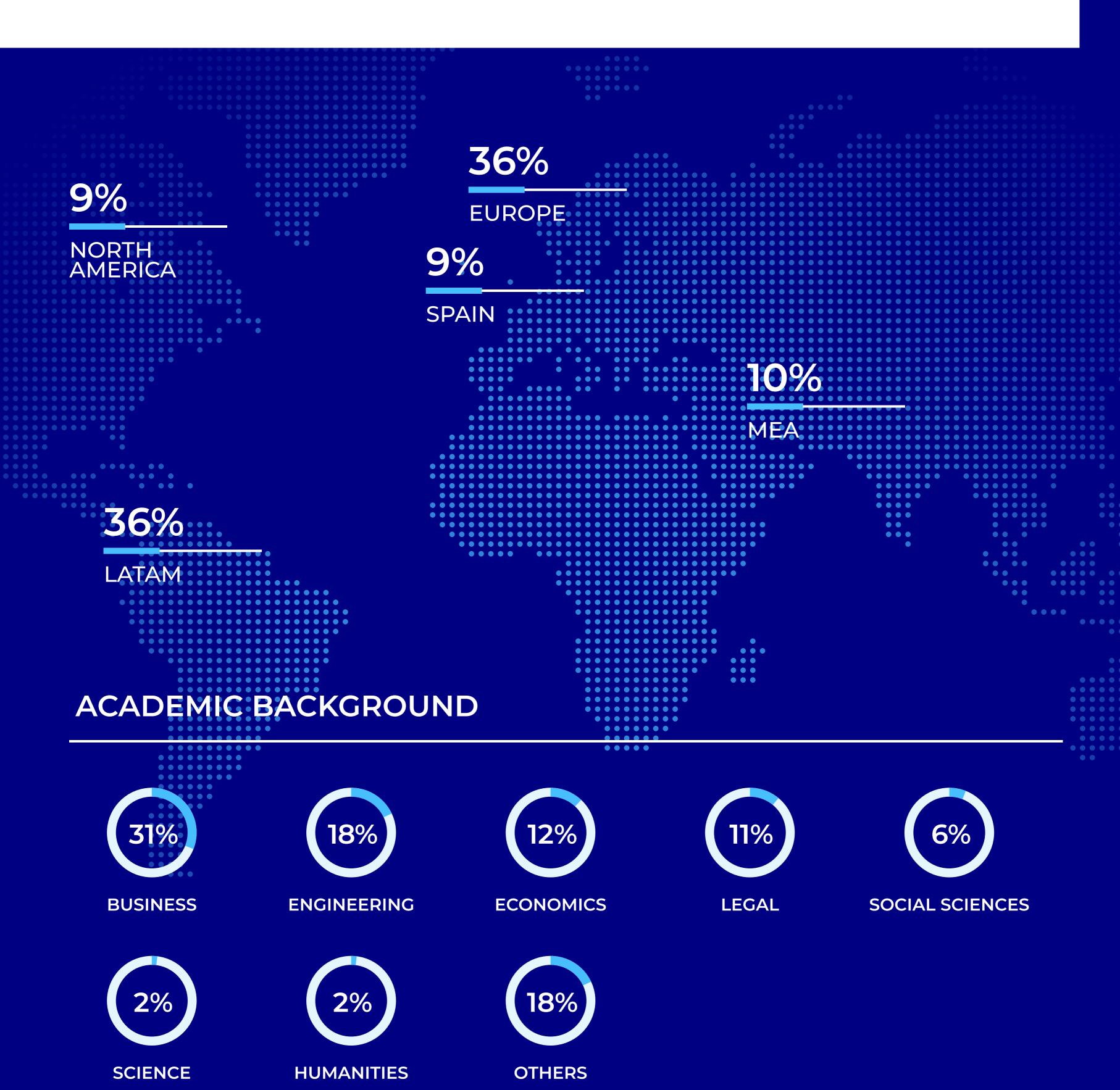
YEARS AVERAGE WORK EXPERIENCE

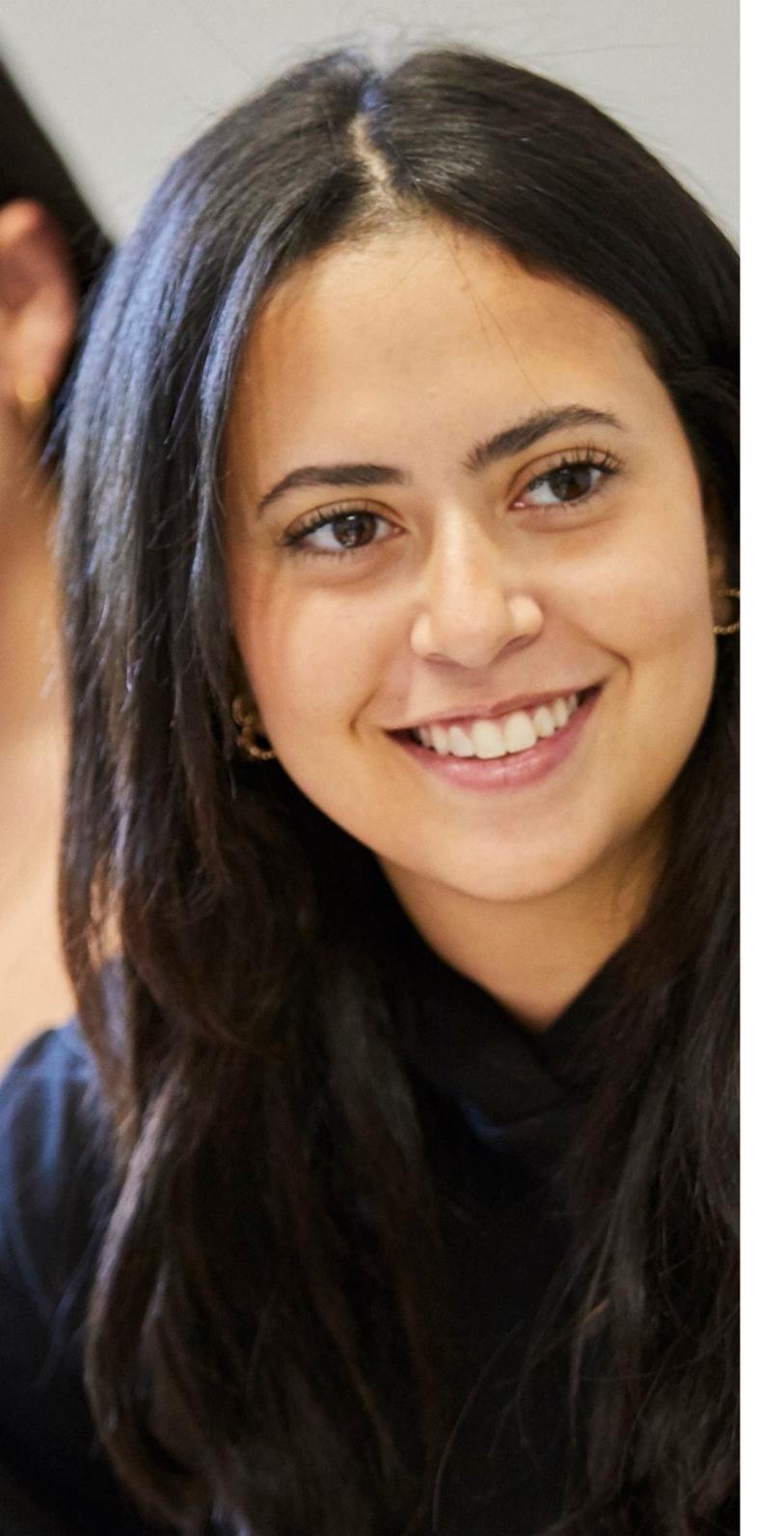
23

NUMBER OF NATIONALITIES

91%

INTERNATIONAL





WHERE OUR GRADUATES ARE WORKING NOW

SECTOR

ARCHITECTURE & URBANISM	42%
FINANCIAL SERVICES	31%
CONSULTING	8%
INDUSTRIAL	8%
LEGAL SERVICES	6%
CONSUMER, LUXURY & RETAIL	3%
OTHER	2%

FUNCTION



CONSULTING ROLES



ARCHITECTURE, REAL ESTATE & DESIGN ROLES



FINANCE ROLES



ASSET & PORTFOLIO MANAGEMENT



AUDIT, COMPLIANCE & RISK MANAGEMENT



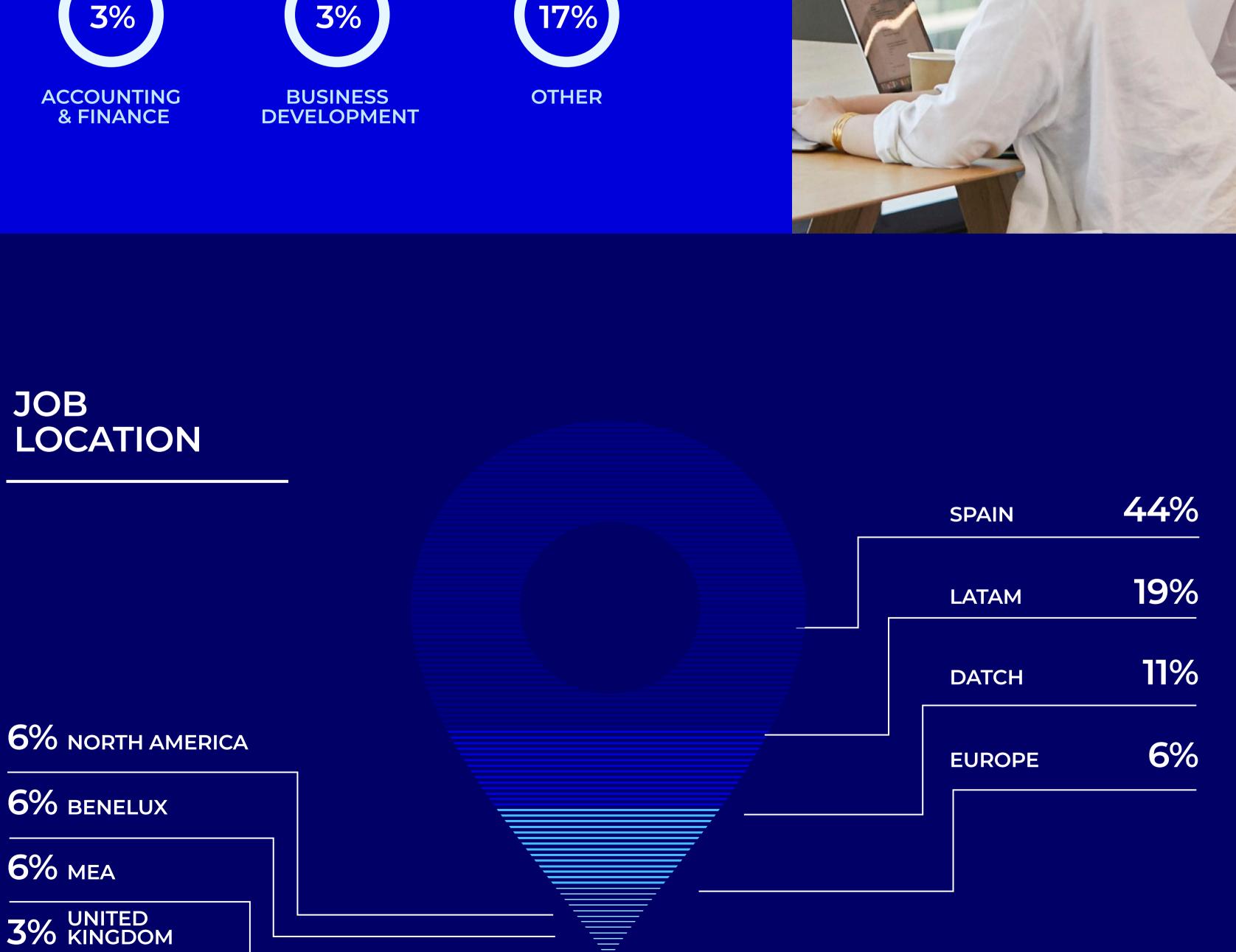
LEGAL ROLES







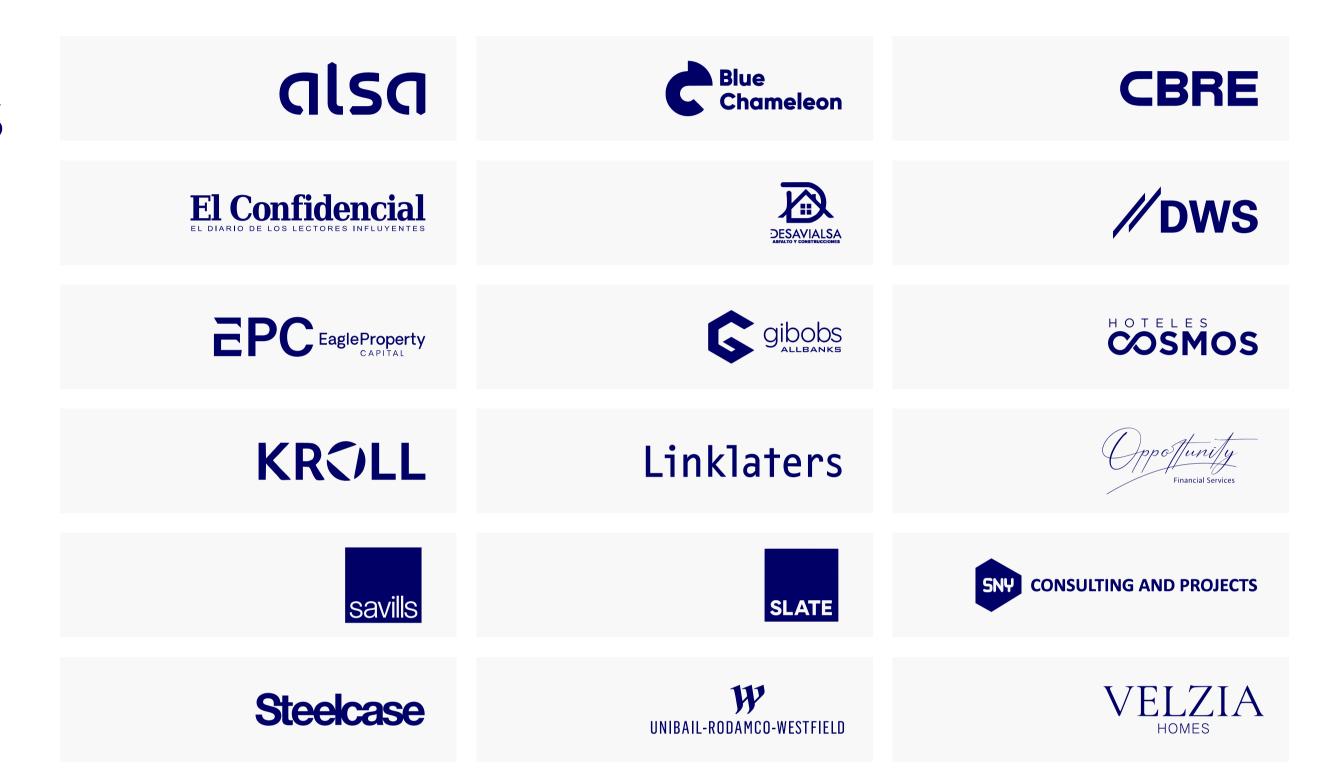




Job seekers who received a job offer within 3 months after graduation



TOP HIRING COMPANIES



JOB ROLE TITLES





YOUR SUCCESS, OUR PURPOSE

IE University is considered one of the world's leading universities by international journals such as Bloomberg Businessweek, Financial Times, The Economist, and The Wall Street Journal, and by international companies actively recruiting our graduates. By studying at IE University, students graduate with a brand recognized for its excellence among recruiters.

Bloomberg Businessweek



The **Economist**

WALL STREET JOURNAL

WE'RE HERE TO HELP YOU KICK START YOUR CAREER

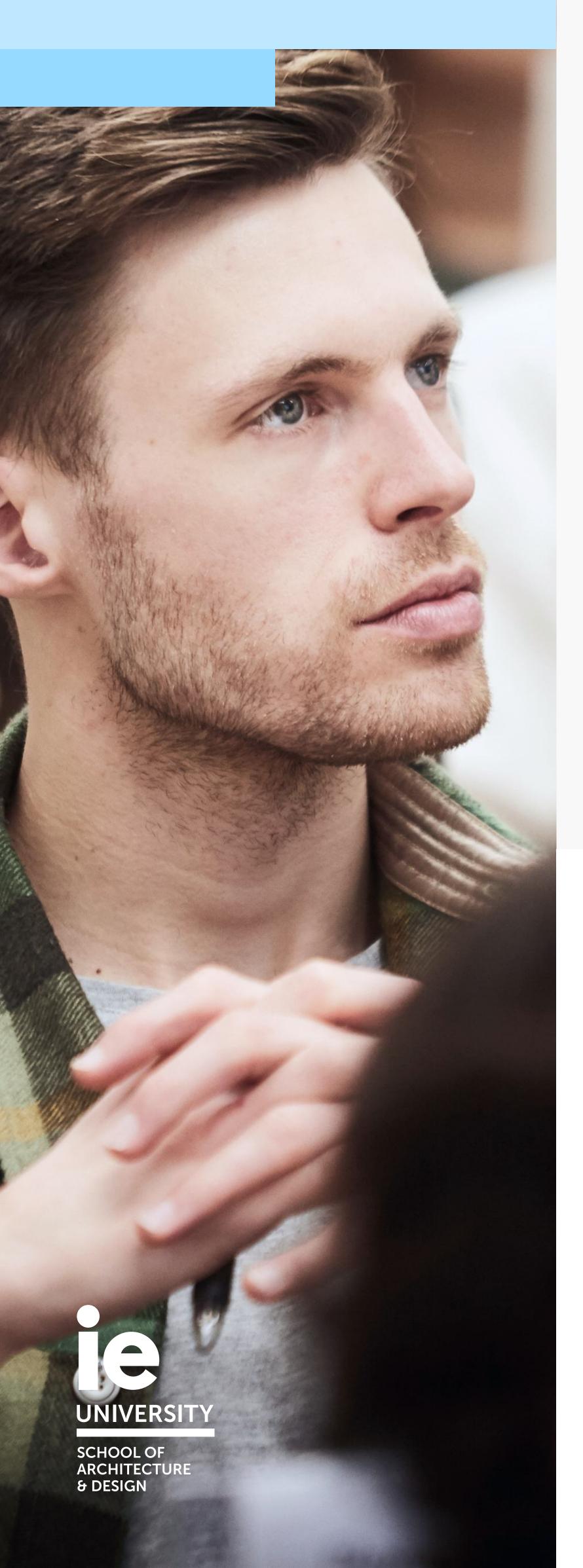
Our Talent & Careers Department's mission is to guide and empower our community of students and alumni in their career journey.

Our Career Discover Advisors help you unlock your potential through unique self assessment tools and methodologies.

Our industry experts explore with you market trends and professional paths that align with your profile and aspirations.

Our team works closely with more than 2,000 recruiting partners, with the constant aim to match and connect directly the right talent with the right need.





OUR EVENTS

The incredible variety of our events allows students to engage with companies at a whole other level. We hosted more than 282 virtual and physical events with recruiting partners.

TALENT FORUMS

COMPANY PRESENTATIONS

INTERVIEWS AND ASSESSMENT CENTERS

BUSINESS COMPETITIONS

PANELS

WORKSHOPS

CONFERENCES

NETWORKING ACTIVITIES WITH IE CLUBS

WEBINARS

LIVESTREAMS

MAKE THE MOST OF IT

During your time at IE University, you will meet with us throughout career education workshops and events, designed to help students land the job that's best for them.

Reach out to our dedicated Careers Team and we will assist you in defining your very own career strategy via personalized career advising sessions.

On the IE Career Portal, find a curated collection of resources and access exclusive job offers.

IE's bi-annual Talent Forum is the largest of our recruiting events. All attending companies are actively recruiting for positions matching IE profiles.

VISITING COMPANIES

In the academic year we welcomed 300 recruiting partners on our on-campus facilities, including:

TECH

facebook

amadeus



Uber

Telefonica

FINANCE

S&P Global







CONSULTING

BAIN & COMPANY (4)





OliverWyman



PHARMA



& SANDOZ



FMCG / LUXURY / RETAIL

















Kraft*Heinz*

INDUSTRIAL / ENERGY

Schneider

BElectric







INTERNATIONAL DEVELOPMENT









Dalberg

REAL ESTATE / ARCHITECTURE AND DESIGN







12,000
JOB OPPORTUNITIES

2,100

RECRUITING PARTNERS GLOBALLY



ENHANCE YOUR ALUMNI BENEFITS

ALUMNI PLUS



1-hour Executive Career coaching (online or face-to-face) and Career webinars.



Up to 40 lectures (online or face-to-face) with prominent IE professors.



Speed-networking events and preferential pricing to IE Alumni flagship events.

*Included during 2 years upon graduation.



Online subscription to El País, Expansión, El Mundo and the Wall Street Journal (valued at € 750).

CAREER BOOSTER

PREMIUM ACCESS
TO KORN FERRY
ADVANCE
PLATFORM WITH:

- · Unlimited, personalized 1-to-1 coaching sessions.
- Resume parsing analysis to see how recruiters process your resume.
- · Al-based interview preparation app.
- Premium access to GeniusMesh, a confidential Executive MBA talent network of 20 top business schools and unpublished leadership roles.

*Alumni Plus Membership required.

LIFELONG LEARNING BOOSTER

Access to one Executive Education short program or one High Impact Online Program (list price up to €4,000).

50% scholarship for a second program or Executive Summer School.

*Alumni Plus Membership required



INTERNATIONAL OFFICES

IE INTERNATIONAL DEVELOPMENT:

BUILDING COMMUNITY AND NETWORKING AROUND THE WORLD

Based in 30+ offices worldwide, our 150-strong recruitment staff search far and wide for top international talent. This begins a life-long relationship that lasts even after graduation. With over 5,000 events per year in more than 100 countries, our International

Development team provides support to our candidates, students and alumni.

ATTEND ONE OF OUR EVENTS

CLOSE TO YOU, CLOSE TO COMPANIES

Close relationships with leading global companies and start-ups place us in the heart of corporate and entrepreneurial ecosystems. Join over 1,000 career-focused events, including industry-oriented conversations with IE experts, or take part in career fairs organized alongside IE Talent and Careers. Beyond the events, you can connect with top alumni or tap into local entrepreneurial ecosystems in your region, all the while benefiting from expert research on the future of the workplace.

BENEFITS FOR OUR GLOBAL COMMUNITY:

IE EVENTS, MASTERCLASSES AND WORKSHOPS LED BY IE PROFESSORS

CORPORATE PARTNERSHIPS

VENTURE DAYS

NETWORKING AND SOCIAL EVENTS FOR ALUMNI AND STUDENTS

GLOBAL ALUMNI WEEKENDS

"GLOCAL" NETWORK

WORLDWIDE CONFERENCES

CAREER OPPORTUNITIES FOR ALUMNI AND STUDENTS

ALUMNI CLUBS



MASTER IN

REAL ESTATE DEVELOPMENT FULL-TIME

2023

CAREER REPORT

