A high percentage of our students have shown significant levels of international mobility, with 50% of them working outside of their country of origin. Region-wise, 56% of graduates have secured a position abroad, with Europe (both EU and non-EU countries) being the most popular destination (70%). Nonetheless, destinations for the alumni from the class of 2018 also include North America (15%) and Latin America/the Caribbean (10%).

These graduates are following in the footsteps of other graduates who make up IE’s impressive global network of over 65,000 alumni. Our alumni are based in over 100 countries around the globe, holding high-level positions in all types of industries and organizations within the public, private, and non-profit sectors.

Class of 2017-2018
4 students currently on exchanges
4 students not seeking jobs, but working on personal projects

Congratulations to the class of 2018!
## JULY 2018 GRADUATES

### TOTAL NUMBER OF STUDENTS

| Students for whom we have information | 94% |

### Situation

3 months after graduation

<table>
<thead>
<tr>
<th>Situation</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students working</td>
<td>86%</td>
</tr>
<tr>
<td>Students not working</td>
<td>14%</td>
</tr>
</tbody>
</table>

### Placement by industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>25%</td>
</tr>
<tr>
<td>Energy</td>
<td>5%</td>
</tr>
<tr>
<td>Financial Services</td>
<td>15%</td>
</tr>
<tr>
<td>Government</td>
<td>5%</td>
</tr>
<tr>
<td>International Organizations</td>
<td>10%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>5%</td>
</tr>
<tr>
<td>Non-Profit</td>
<td>10%</td>
</tr>
<tr>
<td>Other</td>
<td>5%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>5%</td>
</tr>
<tr>
<td>Technology</td>
<td>15%</td>
</tr>
</tbody>
</table>

### Placement by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>21%</td>
</tr>
<tr>
<td>Finance/Accounting</td>
<td>16%</td>
</tr>
<tr>
<td>Information Technology</td>
<td>5%</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>32%</td>
</tr>
<tr>
<td>Operations/Logistics</td>
<td>16%</td>
</tr>
<tr>
<td>Other</td>
<td>11%</td>
</tr>
</tbody>
</table>

### Placement by Region

<table>
<thead>
<tr>
<th>Region</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asia Pacific</td>
<td>5%</td>
</tr>
<tr>
<td>Europe (EU)</td>
<td>65%</td>
</tr>
<tr>
<td>Europe (non-EU)</td>
<td>5%</td>
</tr>
<tr>
<td>Latin America/the Caribbean</td>
<td>10%</td>
</tr>
<tr>
<td>North America</td>
<td>15%</td>
</tr>
</tbody>
</table>
OUR ALUMNI HISTORY

Master in International Relations graduates occupy positions in a wide array of organizations around the globe. Working in high-level positions within world-leading organizations, our students have shown true determination in meeting their career goals. Whether in the field of consulting, information technology, marketing and sales, or finance and accounting, our students now work for organizations such as the UN, UNICEF, the Central European Bank, and KPMG. Below, you can find some interesting examples of where our alumni are now, and get inspired by how an IE University education can help lead you there.

WHERE OUR ALUMNI WORK:

- CONSULTING
- INFORMATION TECHNOLOGY
- MARKETING AND SALES
- FINANCE AND ACCOUNTING
International Organizations 2012–2019
<table>
<thead>
<tr>
<th>Name</th>
<th>Role</th>
<th>Company/Location</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>GABRIELA CABANILLAS</td>
<td>Intern at Emzingo</td>
<td>South Africa, October 2013-December 2013</td>
<td>2013</td>
</tr>
<tr>
<td></td>
<td>Corporate Communication intern at Food</td>
<td></td>
<td>2014</td>
</tr>
<tr>
<td></td>
<td>and Agriculture Organization of the United Nations</td>
<td></td>
<td>2014</td>
</tr>
<tr>
<td></td>
<td>Gender Advocacy Consultant at Food</td>
<td>Italy, January 2014-December 2014</td>
<td>2014</td>
</tr>
<tr>
<td></td>
<td>and Agriculture Organization of the United Nations</td>
<td></td>
<td>2014</td>
</tr>
<tr>
<td></td>
<td>Risk Consultant at KPMG</td>
<td>Spain, April 2015-August 2017</td>
<td>2015</td>
</tr>
<tr>
<td></td>
<td>Supervising Associate EY</td>
<td></td>
<td>2018</td>
</tr>
<tr>
<td>JOHAN ROMSLO</td>
<td>Commercial Account Manager at Hewlett Packard</td>
<td>Spain, September 2014-present</td>
<td>2014</td>
</tr>
<tr>
<td></td>
<td>Project Coordinator Assistant at Centro</td>
<td></td>
<td>2014</td>
</tr>
<tr>
<td></td>
<td>Internacional de Toledo para la Paz</td>
<td>Spain, August 2015-December 2015</td>
<td>2014</td>
</tr>
<tr>
<td></td>
<td>Banking Supervision Trainee at European</td>
<td></td>
<td>2015</td>
</tr>
<tr>
<td></td>
<td>Central Bank</td>
<td>Spain, August 2015-December 2015</td>
<td>2015</td>
</tr>
<tr>
<td></td>
<td>Microfinance Expert/Project Manager</td>
<td>Frankfurt School of Finance &amp; Management</td>
<td>2016</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(Germany, January 2016-present)</td>
<td>2016</td>
</tr>
<tr>
<td>MARINE ANDRAUD</td>
<td></td>
<td></td>
<td>2017</td>
</tr>
<tr>
<td></td>
<td>Enterprise Account Manager Qlik</td>
<td>Spain, April 2017-April 2018</td>
<td>2017</td>
</tr>
<tr>
<td></td>
<td>Enterprise Account Manager Nordics Micro</td>
<td></td>
<td>2018</td>
</tr>
<tr>
<td></td>
<td>Focus</td>
<td></td>
<td>2018</td>
</tr>
<tr>
<td></td>
<td>ServiceNow Special Sales</td>
<td></td>
<td>2019</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Fujitsu Global</td>
<td>2019</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Norway, December 2018-present</td>
<td>2019</td>
</tr>
<tr>
<td>NCUMISA GABA</td>
<td>Account Technology Strategist</td>
<td>Microsoft, (South Africa, October 2016-present)</td>
<td>2017</td>
</tr>
<tr>
<td>SOL CAMILLERI DE CASTANEDO</td>
<td>Economic Development Consultant</td>
<td>Inter-American Development Bank Madrid, Spain (January 2018-August 2018)</td>
<td>2018</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>2018</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>2018</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>2019</td>
</tr>
</tbody>
</table>
Nonprofit Sector
2013–2019
TALENT FORUMS

IE University holds annual talent forums in which students have the opportunity to learn about possible job opportunities for after they graduate. The forum opens the doors to endless career paths and, although we also encourage our students to look for job opportunities on their own, it is a chance for them to meet with professionals from companies in the International Development & Social Impact industry. Companies that have attended in the past include:

Bridge for Billions
Social Enterprise – Entrepreneurship

Creas
Social Enterprises – Impact Investment

Gawa Capital
Social Enterprise – Impact Investment

International Committee of the Red Cross International Organization

Inter-American Development Bank International Organization

Impact Hub
Social Enterprises – Entrepreneurship

Organization for Security and Cooperation for Europe International Organization

UN Secretariat
International Organization

United Nations World Tourism Organization International Organization

Welever
Social Enterprises – Technology

World Bank Group
International Organization

If Students’ interests lie elsewhere, they are invited to attend other Talent Forums or on campus events. Some companies that attend include:

CONSULTING:
Deloitte. BCG McKinsey & Company

TECH:
Google Amazon Facebook

FINANCE:
Goldman Sachs J.P Morgan Deutsche Bank

BANKING AND DEVELOPMENT:
IDB ADB European Bank

INDUSTRIAL/ENERGY:
bp AIRBUS Vestas

INTERNATIONAL DEVELOPMENT:

NG Os:
Save the Children
To discover how these esteemed professionals got to where they are today, we sat down and asked them a few questions. This provides our students with first-hand insights into how they can follow in these experts’ footsteps and pursue their career dreams.
Shweta Nawani

Associate Fellow, Policy Coherence for Sustainable Development
United Nations System Staff College

How did you get into the world of sustainable development? What is your career trajectory?

I am a lawyer by profession and I also have a Master in International Affairs, specializing in Sustainable Development and Security. I believe I was always very interested in doing something more than just working for myself. I thought that the UN would be the best place to do that. By working at the Knowledge Center for Sustainable Development, I have learned so many different ways of approaching the traditional problems that have been facing the global community and I think that the 2030 Agenda truly teaches us to engage in this kind of cross-disciplinary and innovative way of thinking, to solve problems that have not been solved yet.

What skills do you think your organization looks for in employees?

With the adoption of the 2030 Agenda, I believe it brings the need for people to have the skills to understand the interconnections and the links between the 5 P’s of the 2030 Agenda to the forefront, as well as an understanding of the 17 sustainable development goals. In general, I think the organization looks for people who can think outside the box and engage in collaborative partnerships, i.e. people who can seek out innovative partnerships and collaborations in order to come up with the best solutions, all the while being mindful of the tradeoffs and the synergies of their actions that the individual agencies and organizations produce.

Mark Hugo López

Director, Global Migration and Demography Research
at the Pew Research Center

What is your career trajectory?

I grew up in California, and I did my undergraduate work at Berkley in Economics. While there, somebody in the Department of Economics suggested that I do a summer program for students who were interested in careers or getting a doctorate. I took their advice and later went and worked with Ben Bernanke. At the time, he was a professor at Princeton, but subsequently he became the Chairman of the Federal Reserve Board of the United States.

His impact on me was very positive, and he encouraged me to keep studying. So, I got my PhD and that opened the door to becoming a professor at Maryland, and eventually coming to the Research Center, where now I am the director of a group that studies international migration, doing surveys and demographic work. All of this was something that I didn’t necessarily plan, but particularly, Professor Brenacky had a big impact on influencing me to actually to say: “hey, why don’t you go and study economics because there’s a lot of opportunity for someone like you in economics.” I love teaching, and I love being a professor, but now as somebody who does research and travels the world to talk about our work, this is exciting—also challenging and stressful—but perhaps the most exciting part of my career so far.

What skills does your organization look for in employees?

At the PEW Research Center, it depends on the position, as we have a number of different positions. However, in my research group, we look for people who have an interest in a particular topic area, perhaps international migration or international demography.

But, we also look for somebody who has quantitative skills: to be able to analyze data, to look at micro data and do an analysis of that data, and also be able to write about it and talk about it in an understandable way. Those are the key skills that we look for in order to tell the stories of the data that we tell at the PEW Research Center.

That also means that at PEW Research, there are opportunities for people who like to do digital storytelling with data. If you’re somebody who can really take data and create a visualization and can tell a story with that, there are opportunities at the PEW Research Center for you.

Or, if you like to work with the press, we have opportunities in communications as well. So, beyond my team, there are many other opportunities. We look for people who are sharp, brilliant, able to write, tell stories, and talk really well about data, and who have a little bit of a social science bit to them as well.
How did you get into international relations and global and public affairs?

My field of expertise is a very niche one: European justice and home affairs. So, everything that has to do with migration, counter-terrorism, extradition law, police corporations, and all of these things. When studying law, I loved criminal law, and when I was studying European law, I loved it, as well as international law. So, I thought: "why not combine the two together and try to specialize in something similar to European criminal law. Then, I ended up in Brussels (a little bit by mistake) as I was fascinated by the European Union. From there, I went on to live in the UK, Germany, France, back to Spain, and now back in Brussels.

Working for a think tank, even though I like to keep my very niche thing of working just on European justice affairs, I have to follow what’s going on nationally. So, global affairs and international relations isn’t something that lawyers like myself can escape at the moment.

What advice would you offer to our students to help guide them towards their career aspirations?

I think the best advice you can give to anybody is to read—and read a lot. People should read things from different places. Don’t just read from The Financial Times and The Economist that we love so much, but try to open your mind; travel, learn languages, and read things that comes from different sources. This will give you an original take. I think what we need when it comes to having international relations professionals is people who think a little bit outside the box. We are living in a very irrational time where lots of politicians aren’t making rational decisions, and we need professionals who move on from what we’ve studied for the past twenty years, to understand, analyze, and counter-argue these decisions. They may do so perhaps with some creative thinking and come up with rational decisions on their own.
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